

OEM-Grade Excavator Attachments

Cut TCO. Lift margins.

Supplying to 20+ countries.

 30–40% Below OEM list

 Ships in ≤4 weeks

 100% Replacement/Credit



Buyer Pain → Our Promise

Pain Points:

Margin pressure:

-3 to -5 pp YoY

Unplanned downtime:

avg. 10–14 hrs/mo

Supply volatility:

lead time variance +/- 7–10 days

Each +1 day delay ≈ \$8,000–\$12,000 crew idle cost.

Our Promise:

Cut TCO:

30–40% below typical US/EU prices (by spec & qty)

Minimize downtime:

Quick-coupler changeover <30 sec*

Secure predictable supply:

Variance ≤ 2 days (standard builds)

*typical with trained operator & standard tonnage

Why JNH



Cost Advantage

OEM quality at 30–40% less



Fast Delivery

Standard builds ship in <4 weeks



Quality Guarantee

Replace or credit if below approved sample



Maximum Margins

Programs to protect distributor ROI

Selected deployments: US · AU · DE · UAE



Product Range



Quick Couplers:

Auto-lock, ISO compliant

Fast changeover;
compatible with major
OEM systems



Grapples:

Hardened pins, sealed
cylinders

Superior grip; hardened
steel



Buckets:

HARDOX wear-resistant
steel

Custom fixtures available



Other Attachments:

Custom fixtures on
request

Breaker, Auger, Thumb,
Undercarriage parts

*Fits CAT / Komatsu / Volvo / Hyundai / Doosan

Flagship: Quick Couplers



Types Available:

1

High-Safety (Double/Triple Lock)

Max safety; visual lock indicator

2

Hydraulic/Mechanical

Fits most configs

3

Tilt

Universal compatibility

| Type | Safety Rating | Changeover Time | Compatibility |
|----------------------|---------------|-----------------|---------------|
| Double & Triple Lock | ✓✓✓✓✓ | < 30 sec | Universal |
| Pin Grab | ✓✓✓✓ | 45-60 sec | Most OEMs |
| Sliding | ✓✓✓✓ | 30-45 sec | Universal |
| Mechanical | ✓✓✓ | 60-90 sec | Universal |

Flagship: Grapples



Applications:

Wood Grapples

Fast log handling

Demolition Grapples

Quick demolition sorting

Features:

Stone Grapples

Stone handling control

Mechanical Grapples

Low maintenance

📄 Hardened steel, reinforced pivots, protected hydraulics for harsh use.

Flagship: Buckets



Rock

Reinforced edges



Skeleton

Fast screening



Tilt

Precision grading



Thumb

Better handling

📄 Selection guide available — match the right bucket to your job. Ask us.

Materials & Process

Premium Materials



Steel Grades

HARDOX400-500 for critical components

SM440 or SCM490 structural steel for main bodies



Heat Treatment

Precision hardening for wear surfaces

Stress relief processes for weld integrity

Manufacturing Excellence



Welding Process

Robotic precision welding; 100% weld inspection



Coating & QA

Multi-stage prep; industrial-grade powder coat; 5-point QA

*Welding per approved welding procedure; materials per mill cert.



Quality & Warranty Process



Approve

Customer approves reference sample before production



Produce

Manufacturing to exact sample specifications



Inspect

Inspect to approved sample



Replace or credit

Verified defect → replace next shipment or 7-day credit

✔ **Our Quality Commitment:** **Issue → resolve within 7 business days**

Every product is tested before shipping; If any product falls below the approved sample standard, we replace or credit—no questions asked.

* From receipt of evidence (photos/serial no.).

Lead Time & Logistics

| Product | Lead Time | Rush Option |
|--------------------|-----------|-------------|
| Quick Couplers | 2-3 weeks | 7-10 days |
| Grapples | 3-4 weeks | 10-14 days |
| Standard Buckets | 2-3 weeks | 7-10 days |
| Custom Attachments | 4-6 weeks | 14-21 days |

 Delivery variance \leq 2 days (standard builds)

*Rush subject to slot availability and route.

Shipping Information



Busan Port

Primary shipping port



INCOTERMS

EXW/FOB/CIF/DDP

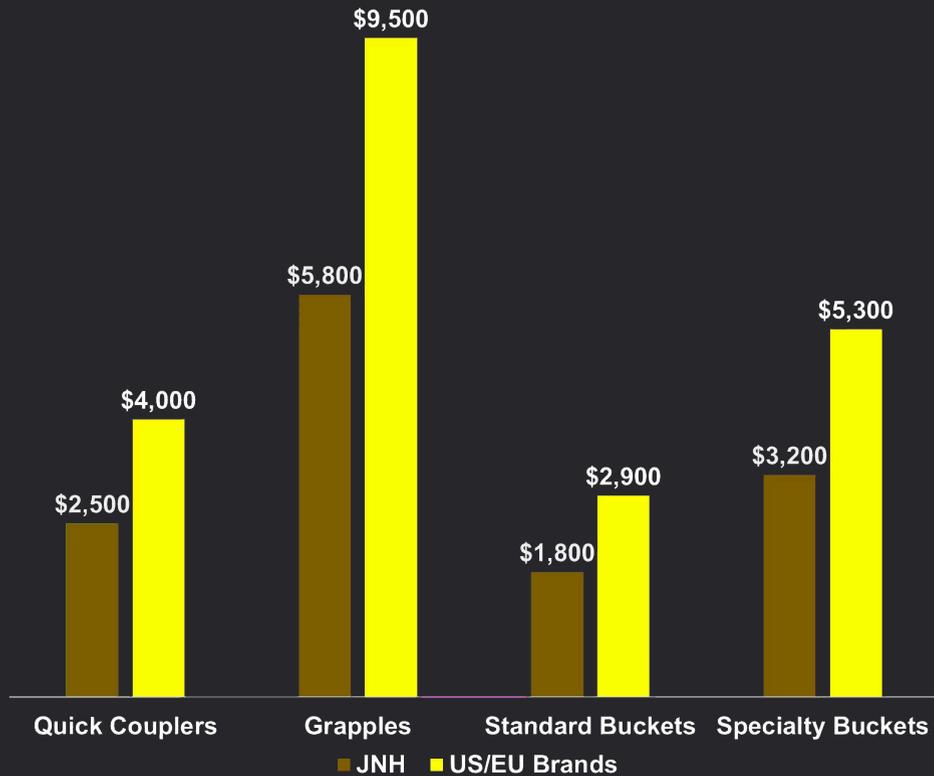


Air Freight

Available

Pricing & Margin Model

Price Comparison



TCO Savings Explanation

\$ Acquisition Cost

Up to 40% savings vs. US/EU brands

⚙️ Operational Savings

Durability rating 97% vs. EU brands and performance to premium brands

🛡️ Warranty Value

No-questions-asked replacement policy reduces risk

📦 Distributor Margins

Competitive pricing structure allows for healthy margins

Case Studies

Australia

Problem:

Mining contractor faced 6-week delays on OEM attachments, causing significant project delays

Action:

Delivered compatible attachments in 3 weeks with full certification

Results:

\$120,000 saved on equipment costs

Project timeline recovered

Germany

Problem:

Distributor struggling with thin margins on premium brand attachments

Action:

White-label program with JNH manufacturing

Results:

Margin increased from 18% to 32%

Sales volume up 45% year-over-year

United Arab Emirates

Problem:

Construction firm needed custom attachments for specialized application

Action:

Engineered custom solution with rapid prototyping

Results:

35% cost reduction vs. competitors

4-week delivery vs. 12-week competitor quote

Certifications & Compliance



Quality Management

- . ISO 9001:2015 Certified Manufacturing
- . ISO 14001 Environmental Management
- . ISO 45001 Occupational Health & Safety



Product Compliance

- . CE Marking for European Market
- . Material Certification Documentation
- . Third-Party Test Reports Available
- . Full Traceability Documentation

📄 All JNH products are manufactured in compliance with international safety and quality standards. Complete documentation packages are available upon request.

Request Your Free Sample & 48-Hour Quote

1 Upload Specs

Send us your specifications and requirements

2 Get Quote in 48h

Receive detailed pricing and delivery timeline

3 Sample Ships

Evaluate quality with a free sample (Freight Collect)



Quotes in 48h, Mon-Fri.

 Specs are kept confidential.

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